

# Sal seed procurement LAYERS OF IMPACT

their actions inspired them with further new plans for 2024 and these include procuring rice, millets, buying their own vehicle for transportation.

Our work now involves financial literacy training, support in business planning and development

Confidence in the group increased. They used their local networks and in 10 days, procured 15 tonnes and earn 2,70,000INR, with gross profit of 90000INR. All on their own.

Yet they struggled to procure seeds. At this stage the staff supported them with a purchasing strategy .

Seeing their efforts, the tractor driver, Village sarpanch and others loaned them capital for further procurement

Families, fellow villagers and other SHGs, all helped in transportation and procurement.

Successful transaction with VDK was complete.

## 2023

This led to taking Bank loan of 1.5 lakhs, learning financial dealings and negotiation from the start with VDK

1600kgs sal seed was procured yet could not be sold to VDK due to poor quality

training on sustainable harvesting, grading and storing

collective finance could take place- presence of 2 SHGs, to buy more sal seeds

new learning and awareness on effectiveness of harvesting and grading.( Inspiration) Next year they wanted to do things differently.

## 2022

Mobilisers supported in connecting the SHG with another SHG

600kgs Sal seed procured

witnessing the results, the group learnt the significance of collective bargain and relations with VDK

unable to sell to VDK, SHG members were dissapointed

## 2021

Community level meeting

## Pre intervention situation

Handholding support during covid helped build trust

forest dependent communities

Ground level sensitisation and mobilisation

Existence of sal trees in the area

Existing Self-Help Group without Bank Linkage