Organisation: Samerth Charitable Trust

About the Organization: Samerth is a non-governmental organization dedicated to addressing critical issues related to Education, Water, Natural Resource Management and livelihoods in Gujarat and Chhattisgarh. Our mission is to empower local communities, promote sustainable practices, and enhance the overall quality of life for communities living on the margins.

1. Profile: MIS Associate
Job Location: Ahmedabad

Education Qualifications and key competencies:

- Qualification: Bachelors in Relevant Field
- Experience: Minimum 2 years
- Excel Proficiency: Intermediate to advanced skills in Excel, including working with formulas and pivot tables.
- Experience in excel for at least a year
- Ability to read and analyse complex data
- Language Skills: Strong command of the English language for the creation of forms and dashboards. Basic reading and comprehension of Hindi and Gujarati will be preferred
- Commitment: A commitment to a minimum 24 months working period from the date of joining.
- Online Tools: Proficiency in using online tools such as Google Sheets and Google Forms, along with experience in data management and cleaning processes.
- Ability to understand not for profit project and Map processes.
- Fieldwork: Willingness to conduct field visits for troubleshooting field-related issues.
- Collaboration: Willingness to collaborate with field officers to provide training and address their queries as necessary.
- Data Understanding: Proficient in understanding data and relational databases.

2. Role: Thematic Expert- Agroforestry and Agronomy

Job Location: Bodla, Chhattisgarh

Educational Qualification and key competencies

- Master Degree: preferably in Agronomy/Agroforestry Forestry/ Agriculture technology and allied sectors
- 3 to 5+ years of experience working in the projects on Agroforestry and Agronomy.
- Experience of developing training material and facilitating training programs
- Ability to provide field-based support to field team as and when required
- Ability to manage and analyse data (Excel & other data management tools)
- Excellent verbal and written communication skills- Hindi & English
- Willingness to spend time in field visits and local travel

Role:

- Support and provide technical inputs to project team on agroforestry, regenerative agriculture, conservation linked forestry, nursery management, eco-system-based livelihood model.
- Monitor the progress in the field and ensure supportive supervision in the thematic area
- Support project management and implementation team through knowledge inputs on field research, new innovations and agriculture technology
- Support developing communication and CB tools for capacity building of community members & stakeholders
- Support Community mobilization and business development tea and Mobilization/Monitoring/assessment of agriculture activities
- Coordination with farmers & communities related to various agriculture activities- agroforestry, FPO, New crops, organic farming
- Training of farmers and field team on new techniques

3. Role Marketing specialist (Agricultural & forestry products)

Job Location: Bodla, Chhattisgarh

Educational Qualification and key competencies

- Master Degree: preferably in Development Studies / business administration/ communications/ international relations, or related field with 2-5 years of relevant work experience
- Experience developing Marketing, NTFP value chain, product development, marketing, formation of FPOs & public-private partnerships preferred.
- Expertise in Planning and Capture and contextual understanding of NTFP value chain, forest-based product & livelihoods will be preferred
- Proven ability to effectively represent an organization and win new business.
- Flexibility and ability to handle multiple tasks and work collaboratively within a matrix-oriented environment
- Ability to work independently and as a team player in a complex, multicultural environment, with demonstrated leadership, communication, networking and presentation capabilities
- Ability to produce thorough, high-quality work within a tight timeframe
- Strong coordination and collaboration skills with proven experience applied in the thematic context.
- Experience of developing training material and facilitating training programs
- Ability to manage and analyze data (Excel & other data management tools)
- Excellent verbal and written communication skills- Hindi & English
- Willingness to travel extensively at least 15-20 days in a month (within and outside Chhattisgarh)

Role:

Support Marketing & business development activities for and/or in support of technical teams for work funded by Donors and key clients.

- Explore processing technologies and business opportunities in key markets, in Chhattisgarh and outside and advise on the selection of NTFP product & market.
- Responsible for identifying, understanding, and developing potential clients, including host governments and private sector actors.
- Responsible for maintaining these relationships and partnerships once created.
- Explore voluntary associations, identifying synergies and developing partnerships and alliances as appropriate for the business development.
- Identify markets and develop public-private partnerships (PPPs) and cost-share alliances with private sector, foundation, and non-governmental partners.
- Responsible for communicating business development intelligence gathered from market and field staff in a timely and open manner.
- Strengthen internal and external engagements to support creation of knowledge management products
- Identify and promote conference and publication opportunities for the NTFP products, FPOs and organization's branding

Interested candidates can send their resume and academic/professional portfolio (in pdf format) to-samerthtrust1992@gmail.com,